

Proven Winners® & Proven Selections® Branded Containers & Trays from H.C. Companies/Dillen - 2017 U.S. & Canada Pricing (effective July 1, 2016)

Item	Description & Volume	Units per Case	Cases per Pallet	Cases (& Units) per Truckload	-----Quantity Pricing----- (All Products Can Be Combined For Quantity Pricing)				
					Truckload (26 pallets) \$/1,000	160 Cases and Above \$/1,000	50-159 Cases \$/1,000	15-49 Cases \$/1,000	1-14 Cases \$/1,000
4.25 Grande™ Self-Symetricize™ Container (4.25 diameter) - <i>automatically moves into perfect position in the tray!</i> (Patented)	4 1/4" d x 4 15/16" h 45.4 cu. in. soil capacity Volume: 1.56 pints/740 ml	440	40	1,040 (457,600 containers) Price per container:	\$163.50 \$0.1635	\$169.55 \$0.1696	\$183.95 \$0.1840	\$192.20 \$0.1922	\$203.50 \$0.2035
4.25 Grande™ Self-Symetricize™ 8-count Flat Filler & Display Tray (Patented)	8 count spaced vacuum tray White, 17 7/8" l x 9" w	50	40	1,040 (52,000 trays) Price per tray:	\$788.80 \$0.7888	\$820.35 \$0.8204	\$890.90 \$0.8909	\$929.10 \$0.9291	\$988.60 \$0.9886
4.25 Grande™ Self-Symetricize™ 10-count Flat Filler & Display Tray (Patented)	10 count spaced vacuum tray White, 22 13/32" l x 8 31/32" w	50	44	1,144 (57,200 trays) Price per tray:	\$874.80 \$0.8748	\$910.65 \$0.9107	\$989.00 \$0.9890	\$1,031.50 \$1.0315	\$1,096.50 \$1.0965
4.25 Grande™ Self-Symetricize™ 16-count Flat Filler & Display Tray (Patented)	16 count spaced vacuum tray White, 17" l x 17" w	50	20	520 (26,000 trays) Price per tray:	\$1,638.90 \$1.6389	\$1,704.45 \$1.7045	\$1,851.05 \$1.8511	\$1,930.65 \$1.9307	\$2,052.25 \$2.0523
4.50 Classic™ Self-Symetricize™ Container - <i>automatically moves into perfect position in the tray!</i> (Patented)	4 1/2" d x 3 13/16" h 36.0 cu. in. soil capacity Volume: 1.31 pints/619.8 ml	1,050	40	1,040 (1,092,000 containers) Price per container:	\$138.45 \$0.1385	\$143.65 \$0.1437	\$155.85 \$0.1559	\$162.75 \$0.1628	\$172.50 \$0.1725
4.50 Classic™ Self-Symetricize™ 8-count Flat Filler & Display Tray (Patented)	8 count spaced vacuum tray White, 19 7/16" l x 10" w	50	36	936 (46,800 trays) Price per tray:	\$829.70 \$0.8297	\$863.70 \$0.8637	\$938.00 \$0.9380	\$978.30 \$0.9783	\$1,040.00 \$1.0400
1.0 QT Container	4 5/8" d x 4 11/16" h 55.6 cu. in. soil capacity Volume: 1.94 pints/917.9 ml	475	33	858 (407,550 containers) Price per container:	\$170.40 \$0.1704	\$177.95 \$0.1780	\$193.10 \$0.1931	\$201.45 \$0.2015	\$214.25 \$0.2143
1.0 QT Flat Filler/Display Tray	8 count vacuum tray white 19 1/2" l x 10" w	50	36	936 (46,800 trays) Price per tray:	\$763.00 \$0.7630	\$797.35 \$0.7974	\$865.90 \$0.8659	\$903.15 \$0.9032	\$963.60 \$0.9636
6.50 Container (perfect for large spring, summer or fall sales)	6 1/2" d x 4 15/16" h 116 cu. in. soil capacity Volume: 2.01 qt./1.90 liter	240	48	1,248 (299,520 containers) Price per container:	\$274.45 \$0.2745	\$286.60 \$0.2866	\$310.95 \$0.3110	\$324.45 \$0.3245	\$345.10 \$0.3451
6.50 Tray	6 count vacuum tray. White, 19 3/16" l x 13 1/4" w	50	28	728 (36,400 trays) Price per tray:	\$1,147.90 \$1.1479	\$1,194.95 \$1.1950	\$1,295.55 \$1.2956	\$1,352.55 \$1.3526	\$1,443.20 \$1.4432
1.0 GL Royale™ Container	6 1/2" d x 7" h 157 cu. in. soil capacity Volume: 2.72 qt./2.57 liter	128	48	1,248 (159,744 containers) Price per container:	\$438.75 \$0.4388	\$458.95 \$0.4590	\$499.00 \$0.4990	\$519.95 \$0.5200	\$553.15 \$0.5532
1.0 GL Royale™ Carry/Display Tray	3 count spaced vacuum tray white 20" l x 6 5/8" w	50	52	1,352 (67,600 trays) Price per tray:	\$540.20 \$0.5402	\$563.95 \$0.5640	\$612.45 \$0.6125	\$639.40 \$0.6394	\$682.25 \$0.6823
8.50 Jumbo Container - Special Order Only - Not a Stocked Item	8 1/2" d x 5 13/16" h 222 cu. in. soil capacity Volume: 3.93 qt./3.71 liter	130	60	1,560 (202,800 containers) Price per container:	\$566.05 \$0.5661	\$588.45 \$0.5885	\$638.90 \$0.6389	\$666.70 \$0.6667	\$706.40 \$0.7064
Diamond Frost®, Tuscan Sun, Pretty Much	6 1/4" d x 6 1/2" h	84	54	1,404	\$354.05	\$354.05	\$384.10	\$400.80	\$411.50

Effective July 1, 2016

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Picasso®, Snow Princess® and Foolproof Color™ containers (uses highest quality 4-color graphics - available while supplies last)	146 cu. in. soil capacity Volume: 2.53 qt./2.39 liter			(117,936 containers) Price per container:	\$0.3541	\$0.3541	\$0.3841	\$0.4008	\$0.4115
Display/Carry Tray for all variety specific 1.0 GL 4-color containers listed above.	3 count spaced vacuum tray white 19 3/4" l x 6 1/2" w	50	52	1,352 (67,600 trays) Price per tray:	\$540.20 \$0.5402	\$563.95 \$0.5640	\$612.45 \$0.6125	\$639.40 \$0.6394	\$682.25 \$0.6823

CONTAINERS & ARTWORK

- All containers are white, injection molded and printed with Proven Winners® or Proven Selections® brand logos and artwork. Note: 4-color variety specific containers are printed with brand or variety logos and artwork as indicated.
- Proven Winners® and Proven Selections® branded containers are available in all container sizes shown above (variety specific containers are available in one size only).

TERMS OF SALE

1. **Prices are effective July 1, 2016. Prices are subject to change. Prices are in U.S. Dollars.**
2. Discount or Terms: We offer an Early Order Terms Program of 2% 10, Net 3/1/17 for all orders placed by September 29, 2016 which we can ship 'as soon as available'. If product is available for early shipment but cannot be taken early, the delivery date will revert to the date originally requested on the order and standard net 30 terms will apply.
Note - this offer excludes Proven Winners ColorChoice containers, containers produced by Nursery Supplies, Inc. and orders paid by credit card.
3. All orders are invoiced by your preferred H.C. Companies/Dillen distributor, or if you have no preference, one will be selected by H.C./Dillen. Distributors will honor prices listed above.
4. Minimum order is one case.
5. All containers listed above are available as standard inventory items with a pre-printed UPC code. Containers are also available as standard inventory items without a UPC code (the UPC print area is left blank) with the exception of the 1.0 QT container with a Proven Selections logo, the 6.50 container with a Proven Selection logo, and the 8.50 Jumbo container with either logo. All other UPC configurations, including adding your own UPC code, can be printed at no additional cost with a minimum order of 25,000 containers (per each UPC, per container size), or for minimum orders of 10,000 containers for an additional set up charge of \$360.00 per item. Use the quantities listed above to determine prices. Note - your own UPC cannot be printed on specialty containers (i.e., Diamond Frost, Tuscan Sun, Snow Princess, Pretty Much Picasso and Foolproof Color). These containers are available only with a generic UPC code. If a specific UPC is required for specialty containers, you may apply a UPC sticker over the printed UPC, or call your supplier for a price quote to have this done for you. Additionally, the Proven Winners address is printed on all standard inventory items. Removing the Proven Winners address and/or substituting your own address is considered a special order.
6. Except #2 above, all prices are for payment in 30 days from date of invoice. Requests for terms beyond 30 days allows the distributor to renegotiate prices to cover carrying costs.

FREIGHT

1. Individual orders for all items above can be combined to reach quantity discounts. Orders for other products produced by H.C. Companies/Dillen cannot be combined.
2. **Freight is prepaid for orders of 160 cases and above.** These orders will ship direct to the grower from H.C./Dillen (Hawaii, Alaska, and Puerto Rico excluded).
3. Orders for 15-159 cases will ship to the grower from a local distributor. **Additional freight charges may apply** and depend on the distributor's delivery policy.
4. Orders for 1-14 cases will ship direct to the grower via UPS from H.C./Dillen. **Additional freight charges will apply.**

HOW TO ORDER

1. Please place your order online at shop.provenwinners.com/potandtray or through your Proven Winners/Proven Selections propagator (listed below).

In the U.S.:

Pleasant View Gardens, Loudon, NH: Tel. 603-435-8361, Fax 603-435-6849
Four Star Greenhouse, Carleton, MI: Tel. 734-654-6420, Fax 734-654-2795
EuroAmerican Propagators, Bonsall, CA: Tel. 888-323-0730, Fax 760-731-3054
Walters Gardens, Zeeland, MI: Tel. 1-888-925-8377, Fax (800) 752-1879

In Canada:

Nordic Nurseries, Abbotsford, BC: Tel. 604-607-7074; Fax 604-607-7073
Sobkowich Greenhouse, Grimsby, Ontario: Tel. 905-945-8870; Fax 905-945-1499

2. Your propagator will approve your order and forward it to H.C. Companies / Dillen.

		-----Quantity Pricing-----							
		(All Products Can Be Combined For Quantity Pricing)							
Item	Description & Volume	Units	Cases	Cases (& Units)	Truckload	160 Cases	50-159	15-49	1-14
		per	per		(26 pallets)	and Above	Cases	Cases	Cases
		Case	Pallet	per Truckload	\$/1,000	\$/1,000	\$/1,000	\$/1,000	\$/1,000

3. Depending on the quantity ordered, H.C./Dillen will either ship your order directly or through a local distributor. Invoicing will occur through your distributor.

4. To check the status of your order, contact your H.C./Dillen distributor or Jodi Susman at H.C./Dillen (1-800-225-7712; jsusman@hc-companies.com).